

Vanco Signs Network Services Agreement with Lovells

*International law firm receives platform to support
future development of voice and video services*

London, 15 January 2007 – Lovells, an International law firm, has appointed Vanco, the global Virtual Network Operator (VNO) to design, implement and manage its global wide area network (WAN). The 3 year agreement, worth over 1.2 million pounds, will deliver complete end-to-end connectivity, providing support for Lovells' business critical applications and a platform to support future development of voice and video services.

The Vanco solution will deploy MPLS, DSL and IP-SEC services to 23 locations in 14 countries in Europe, US and Asia Pac including the UK, Netherlands, Italy, USA, Russia, Czech Republic, Japan, China, Singapore, Hong Kong, France, Germany and Belgium. The solution will provide a highly available service at an optimal cost. Vanco will also deploy its Active Back-up technology to further increase the performance and cost efficiency of the network for Lovells.

Ian McFiggins, IT Director at Lovells said "We selected Vanco because throughout our engagement they have consistently demonstrated technical innovation and a real focus on customer service, something that we take very seriously. Vanco's technical and carrier independence made a significant difference to the way they approached our requirement and I am confident will provide on going benefits to Lovells."

Andy Sumner MD of Vanco UK said "I am delighted to welcome Lovells as a Vanco customer. Lovells joins an increasing number of professional services organisations selecting Vanco to deploy and manage their business critical global networks. As a result of our carrier independent position we have been able to design a solution for Lovells which dramatically increases the bandwidth to their locations but avoids any increase to their network costs."

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About Lovells

With over three thousand people operating from 26 offices in Asia, Europe and the United States, Lovells is one of a small number of truly international law firms. The firm advises many of the world's largest corporations, financial institutions and governmental organisations. It regularly acts on complex, multi-jurisdictional transactions as well as some of the most high-profile commercial disputes.

<http://www.lovells.com>

About Vanco

Established in 1988, Vanco plc (FTSE: VAN) is the pioneering and leading global Virtual Network Operator. Vanco does not own telecoms assets and therefore has the freedom to source infrastructure from the most suitable Asset Based Carriers (ABCs) on a global basis. It provides enterprise clients, directly or through partners, with cost-effective, optimized and fully managed network solutions. Carriers can also extend their off-net reach by accessing, through Vanco, other carrier networks around the world.

With solutions available in 230 countries and territories, Vanco is selected by the world's largest organizations to provide strategic network solutions. Its clients include Accor Hotels, Avis Europe, British Airways, Ford Motor Company, IBM/Lloyds TSB, Siemens, Pilkington and Virgin Retail.

Through the Vanco network solution clients get access to the greatest geographic coverage available through a single provider. Vanco offers incomparable flexibility to customize and adapt the solution in line with market changes and business priorities.

Vanco is recognized by the industry for its financial success and world class customer service delivery. A significant proportion of its investment capital goes into customer care which is reflected by the awards won, independent market research and client retention.

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