

Nutreco signs deal with Vanco for flexible network solution

*International food and animal nutrition company selects
combined MPLS/IPSec network solution from Vanco*

Amsterdam, 23 October 2006 – Nutreco, an international animal nutrition and fish feed company, has signed a four million Euro contract with pioneering Virtual Network Operator (VNO) Vanco, for a new Wide Area Network (WAN). As part of this three year contract, Vanco will provide a combined MPLS and IPSec network to the Dutch based company, connecting about 100 sites across five continents and over 20 countries including Australia, Belgium, Canada, Chile, Denmark, France, Germany, Italy, Japan, Mexico, Netherlands, Norway, Portugal, Spain, UK and USA.

The new solution integrates circuits from several global and local providers into a single end-to-end managed solution, utilising Vanco's MPLS Matrix combined with IPSec access for remote locations, and with Active Backup redundancy. This network design gives Nutreco the ability to load share data via two "always-on" connections, allowing non mission-critical traffic to be routed over a secondary line.

"We wanted to entrust our broadband MPLS network and IPSec VPN access to a unique operator that provides us with maximum flexibility in order to support our dynamic business environment," explains Roel Bakker, director information management for Nutreco. "With Vanco we are also able to receive true 24x365 support, maintenance and monitoring service in all countries, including those that are most complex."

Another important reason why Nutreco selected Vanco was the VNO's operational service quality and commitment to review the network solution on a yearly basis. Through Vanco's unique Active Negotiating Process (ANP), Nutreco will benefit from ongoing reductions in infrastructure costs in the market as well as maintaining the flexibility to change and upgrade the WAN as and when the business requires.

"Companies have a growing interest in solutions combining several operators and technologies, benefiting from the highest flexibility without the burden of managing multiple suppliers. Vanco has perfectly understood this need and the success we have today with leading international organisations proves it," concludes Bertil Holthuis, managing director for Vanco Netherlands.

About Nutreco

Nutreco Holding N.V. is an international company in the animal nutrition and fish feed markets, where it seeks to create added value through its knowledge of the food chains. The company has a selected presence in various stages of the food production chains. Nutreco's strategy aims to regain solid profit growth, reduce earnings volatility and improve return on invested capital. In order to achieve these goals, Nutreco is rebalancing its portfolio of activities and capital employed.

Nutreco's Business Groups, each comprising several Business Units, have approximately 75 production and processing plants in 20 countries and about 7,000 employees. Nutreco's net sales in 2005 were EUR 3,002.4 million. It is quoted on the Eurolist by Euronext of Euronext Amsterdam N.V. and is included in the Amsterdam Midkap Index and the Euronext 150 Index.

About Vanco

Established in 1988, Vanco plc (FTSE: VAN) is the pioneering and leading global Virtual Network Operator. Vanco does not own telecoms assets and therefore has the freedom to source infrastructure from the most suitable Asset Based Carriers (ABCs) on a global basis. It provides enterprise clients, directly or through partners, with cost-effective, optimized and fully managed network solutions. Carriers can also extend their off-net reach by accessing, through Vanco, other carrier networks around the world.

With solutions available in 230 countries and territories, Vanco is selected by the world's largest organizations to provide strategic network solutions. Its clients include Accor Hotels, Avis Europe, British Airways, Ford Motor Company, IBM/Lloyds TSB, Siemens, Pilkington and Virgin Retail.

Through the Vanco network solution clients get access to the greatest geographic coverage available through a single provider. Vanco offers incomparable flexibility to customize and adapt the solution in line with market changes and business priorities.

Vanco is recognized by the industry for its financial success and world class customer service delivery. A significant proportion of its investment capital goes into customer care which is reflected by the awards won, independent market research and client retention.

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